

Concerned Auto Recyclers of Wisconsin

Promoting industry excellence through education.

August/September 2019

From the Secretary's Desk

By Sandy Dumke

Welcome to Summer in Wisconsin.

This year has seen lots of rain. Some of the fields up here by me have not even been planted. Farmers are trying to get the hay harvested. Corn never reached the knee-high mark. It might be better in the other parts of the state. The recyclers that have yards in lower ground are also having trouble. Also, the price of scrap does not help either.

The CARS board has been talking about taking a trip to South Dakota to tour Nordstrom's Auto Recyclers. I have been talking to Shannon and have agreed on a date. We will be touring Nordstrom's on October 5th. We will be meeting in Tomah, Wi on October 4th and travel to Worthington MN and spend Friday night at the Norwood Inn. Saturday morning, we will continue to South Dakota.

We should be there by 8:00 AM and tour their yard until 1:00PM. We will have lunch there and head for home. We should get into Tomah by 8:00PM. You have the option to complete your trip home or get a hotel room for the night.

The board has invited all CARS members to join us on the trip. The spoucses are also invited to make the trip. We have kept the price very reasonable so everyone can take advantage in touring this state-of-the-art salvage yard.

We will be traveling on 12 or 15 passenger buses. There will be some convenience stops along the way.

I have included the registration form in this newsletter. I do not know when you

Inside this issue...

From the Secretary's Desk Cover
CARS of WI Board Meeting June 10, 20194
Bus Trip to Nordstrom's Auto5
Membership Does Have Privileges!6
Sincere Condolences8
Let's Talk Recalls Announcement: Non-Bounty NHTSA Alerts
Electronic Reporting of Purchases Reduces Vehicle Fraud11
CARS of WI Associate Members12
CARS of WI Membership Application . 13
CARS of WI Direct Members14

CARS of WI Board of Directors

President Pat Dowd B & M Auto - Waukesha 800-236-2301 pjdowd@bandmauto.com

Vice President Robbie Koepp Morrison Auto - Edgerton 800-866-2277 rob@morrisonauto.com

Secretary Tom Hermann Cleveland Auto - Cleveland 800-278-2176 clevelandauto1929@gmail.com

Treasurer Ryan Ross Badger Motors - WI Rapids 800-236-4395 ryanbadger1@hotmail.com

Jerad Jandren Bay Auto - Green Bay 800-229-2886 ext. 115 jeradj@bayauto.com

Randy Dvorak TJ's Auto - WI Rapids 715-423-3984 randy@tjsauto.net

Executive Secretary

Sandy Dumke 11374 Flynn La. Suring, WI 54174 715-853-6337 Fax: 920-842-2127 Sandy@CarsofWI.com *Tom Goetsch* Rhinelander Auto - Rhinelander 800-236-5639 tom@rhinelanderautosalvage.com

> *Matt Joas* East Troy Auto - East Troy 800-263-9780 etar@centurytel.net

Peter Krumenauer Conrad's Auto - Mondovi 800-353-4611 peterk@wwt.net

Jenny Lake Conrad's Auto Mondovi 800-353-4611 jenlake@wwt.net

Matt Rowe Speedway Salvage - Maribel 920-755-2852 mrowe@lakefield.net

Jeff Tisler Tisler Auto - Reedsville 920-732-3669 jeff@tislersalvage.com

Lobbyist

Greg Hubbard Hubbard, Wilson, and Zelenkova Phone: 608-255-0566 Email: ghubbard@hwz-gov.com

Visit www.carsofwi.com

CARS of WI 2019 Calender

5:30 Conference Calls - unless noted otherwise

- January 19, 2019
- February 11, 2019
- March 11, 2019
- April 8, 2019
- May 13, 2019
- June 10, 2019

- July 8, 2019
- August 12, 2019
- Sepember 9, 2019
- October 14, 2019
- November 11, 2019
- December 9, 2019

All meetings are open to the membership. Call CARS office for information.

CARS Committee Members

Legislation	*Koepp, Krumenauer
Bylaws	*Tisler
Convention	*Dowd, Dumke
Education	*Dowd
Insurance	*Joas
Membership	*Dowd, All Directors
Newsletter	*Rowe, All Directors
Recycling	*Joas
Scholarship	*Hermann
Warranty	*Dowd, Bellin
Wicar:	*Goetsch
Website	*Krumenauer

All committee's are open to any member. Please call the chairman if you want to be on a committee or have input. * Indicates the chairman

Publisher & Advertising

For information on advertising, please contact: *R. J. McClellan, Inc.* Monday through Friday, 9 a.m. – 4 p.m. Toll Free 877-525-4589 newsletters@rjmc.com Ron McClellan • Sheila Cain

Concerned Auto Recyclers of Wisconsin

CARS News Submission Dates

IssueDeadline	IssueDeadline
Feb/Mar Jan 1	Aug/Sept July 1
April/May Mar 1	Oct/Nov Sept 1
June/July May 1	Dec/Jan Nov 1

The CARS News



The *CARS News* is an R.J. McClellan, Inc. publication. All Rights Reserved.

The *CARS News* is published six times per year for the Concerned Auto Recyclers of Wisconsin. None of the

material in this publication necessarily reflects the opinion of CARS of WI, its officers, directors, staff, members or its Publisher. Statements of fact and opinion are the responsibility of the author alone.

Articles and letters suitable for publication will be published in the next scheduled newsletter as space permits. Material should be sent to the Executive Secretary, Sandy Dumke, Sandy@CarsofWI.com. Articles may be edited for length.

Throughout this issue, trademarked names are used. Rather than place a trademark symbol in every occurrence of a trademarked name, we state we are using the names only in an editorial fashion, and to the benefit of the trademark owner, with no intention of infringement of the trademark. Mention of trade names, commercial products, or techniques does not constitute endorsement or recommendation for use.

CARS of WI Board Meetings

June 10, 2019

Meeting called to order by Pat Dowd at 5:34 p.m.

Board members present: Dumke, Goetsch, Jenny, Randy, Jandrain, and Hermann.

Board members absent: Rowe, Koepp, Tisler, Krumenauer, Ross, Joes, Dowd, and Bellin.

Meeting notes from April were approved by Jerad and seconded by Tom G. There weren't May meeting notes to approve.

Legislative report: Nothing new to report. We need to get ahold of Greg and find out if he can give us a monthly report of what he is doing or working during the month.

Treasurer's report: There was not an updated treasurer's report at the time of the meeting.

Bylaw Committee: Nothing new to report.

Convention Committee: We don't have total numbers as of yet. All of the numbers are in to Ryan to get finalized.

Education Committee: The speakers at the convention were good, people seemed interested and engaged. We are kicking around the idea of having a fall education extravaganza. Nothing new to report.

Insurance Committee: Nothing new to report.

Membership Committee: Membership dues will be sent out again this fall. Nothing new to report.

Newsletter Committee: We NEED content.Reminder that news articles are due at the 1st of the month! Even articles that aren't completely work related can be submitted.

Recycling Committee: Prices on car bodies have been going down fast, most others are steady.

Scholarship Committee: Nothing new to report.

Website Committee: Nothing new to report.

WI CAR Committee: Nothing new to report

Warranty Committee: Nothing new to report until the last warranty period is over.

Old business: Looking at going to Nordstroms in early October. Pete was getting some numbers together and we will shoot some e-mails around to get numbers out there.

New business: Welcome to Jerad Jandrain who is replacing Dean as a Bay representative.

Randy nominated Robbie to continue as vice president and Tom *G* seconded that one. Robbie has been voted back into the Vice President position.

Legislation: Koepp By-laws: Tisler Convention: All members Education: Dowd Insurance: Joas Membership: Dowd and Dumke Newsletter: Rowe Recycling: Joas Scholarship: Hermann Warranty: Dowd WI-Car: Goetsch Website: Krumenaur/Jandrain

We will plan to meet the second Monday of every month for meetings and possibly getting together for a face to face meeting in November.

A motion to adjourn was made at 6:09 p.m. by Jerad and seconded by Tom G.

4

Bus Trip to Nordstrom's Auto October 4TH & 5TH 2019

Join CARS. of Wisconsin for a Trip to Tour Nordstrom's Auto In Garreteson, South Dakota

The Itinerary

Friday, October 4, 2019

12:00 Noon Leave from the Road Ranger Travel Center and Truck Stop at 102 E Woody, Tomah, WI (Oakdale, WI)

5

Travel to the Norwood Inn at 2015 N Humiston Ave in Worthington, MN where we will stay for the night. Rooms are \$87.58 per night. Includes two queen beds and breakfast. You are in charge of getting your own rooms. The phone # is 507-372-2991.

Saturday, October 5, 2019

- 7:30AM After breakfast we will board the bus to travel to Nordstrom's where we will tour their new **state-of-the-art** facility and salvage yard.
- **1:00 PM** We will leave Nordstroms for the drive back to Tomah.

There will be some convenience stops along the way.

We will be traveling on 12 and 15 passenger buses. The cost of the bus and fuel will cost \$60.00 per person. All other expenses are up to you.

All registrations must be paid for by August 15, 2019

REGISTRATION FORM

NAME		PHONE	
NAME		PHONE	
NAME		PHONE	
NAME			
		PHONE	
Add ff	ore names if needed. II	he spouses are also encouraged to come along.	
Send check to:	CARS of WI 11375 Flynn Lane Suring WI 54174	If you have any questions: Phone: 715-853-6831 Email: carsofwi@yahoo.com	

Membership Does Have Privileges!

By Theresa Colbert

You might know that I volunteer for several state auto recycling associations, doing fundraising and trying to grow membership. I attend board meetings several times a month; I volunteer to teach classes, sell raffle tickets, or anything else that needs to be done. I have done everything from setting up the tables and chairs before the show, to serving food during the show, and cleaning up after. I have even cleaned the bathrooms! To be honest, I just do whatever needs to be done.

I'm not telling you this to pat myself on the back. I'm hoping that explaining why I do this may motivate some of you to "join my cause," so to speak. Are all of those jobs fun? Nope, not really! Again, being honest here! I would much rather sit around, sipping a cocktail and chatting with my friends at these shows! But here's the deal:

Without The State And National Associations, Your Yard May Not Be A Viable Business!

Oh, I am not saying you would not be in business! Don't get me wrong! I am just saying that life as you know it would be much harder! I doubt that you have ever gone to Washington D.C. and asked your senators and congressmen to pass a bill protecting XYZ Auto Recycling. Or perhaps you have written a bill like the one ARA has right now asking the OEs to give XYZ Auto Recycling all of the build sheet data on every car that you own? Or perhaps you would like to know which Takata airbags have been recalled or replaced already? Wouldn't that be handy?

Your associations do go to the state and national legislatures! They do try to get bills like these passed! This is the reason that I volunteer to help with these meetings and membership drives.

You do not have to volunteer to sit in on committee meetings or set up tables and chairs or clean bathrooms (although, I wish you would!), but please, I am begging you, PLEASE, join your state association and ARA!

The Yard You Save May Be Your Own!

Call me, text me, email me! I can help you sign up and may even be able to get you a discount rate for signing up with me! As always, have a great month!

TheresaC@Car-Part.com 859-802-2382

6

From the Secretary's Desk.... continued from cover

will receive the newsletter so even if it is after the August 15th deadline please call me for availability to get on the bus.

7

Respectfully yours,

Sandy Dumke CARS of Wi 11374 Flynn Lane • Suring, WI 54174 715-853-6831 • sandydumke46@yahoo.com

HELP Support the CARS of WI News!

Can you help to continue CARS of Wisconsin News? If you have been thinking about advertising NOW is the time!

This newsletter is supported by the advertisers in it *and* we thank them!! But the advertising support for the newsletter is struggling to cover the costs of production and mailing.

This newsletter is mailed to all the automotive recyclers in Wisconsin. It carries the news from CARS of Wisconsin free of charge as a service to the association. It is a membership building tool and a resource for CARS as the newsletter gets the word out on CARS activities and information. Your ad supports the newsletter and in turn supports CARS of Wisconsin.

> Can you support CARS of Wisconsin News? Call 877-525-4589

CARS of WI Board and Members extend our sincere condolences to the families of two of our long-time members. We are all sorry for your loss.

Obituary for Daniel Ernest Argall

Daniel Argall, age 65, of Cedarburg passed away peacefully on Tuesday April 23, 2019. Dan was born on March 2, 1954, to James and Frances (Schaaf) Argall. Along with his twin brother, he was the oldest of nine children and grew up in Mineral Point, WI. Dan graduated from Mineral Point High School in 1972.

Dan attended the University of Wisconsin – Oshkosh and graduated in 1976 with a Business degree. On December 30, 1978, he married the love of his life, Amy Wallace, at St. Thomas More Catholic Church in Appleton, WI. In 1982 they moved to Cedarburg, WI where they raised their seven children. His wife and children always came first. Their love of travel took their family across the United States and abroad. In recent years they vacationed in Florida and had just returned from a wonderful trip to their home in Bonita Springs. Intelligent, driven, kind, strong, and generous are words to describe Dan.

A car enthusiast from a young age, Dan turned his passion into his livelihood when he opened Diamond Auto Parts in 1984, an auto salvage yard in Fond du Lac, WI. His vision and leadership paved the way for the business, and he worked diligently for the next 35 years to make it successful.

Dan and Amy were longtime members of St. Francis Borgia Catholic Parish. They were enthusiastic attendees of the Milwaukee Repertory Theater, continually exposing their children to numerous theater and musical productions. They passionately supported the arts and charitable foundations.

Dan made friends wherever he went. There was no shortage of parties, car events, and good bottles of wine in his life. He was a loving father to his children and a doting Papa to his 5 grandchildren. Nothing brought him more joy than seeing his family and friends enjoy his backyard.

Summertime brought a flurry of visits to Road America in Elkhart Lake and motorcycle adventures with his many dear friends. Dan and Amy, always known to host a good party, loved cooking, entertaining, and lively conversation. With a big personality that left a lasting impression, he will be missed by so many.

Dan is survived by his wife and his seven children: Brenna Argall of Chicago, IL; Alyssa (Marc) Tozzi of Cedarburg, WI; Evan (Megan) Argall of Chicago, IL; Lacey (Scott) Yee of Madison, WI; Claire Argall of Denver, CO; Jonathan Argall of Minneapolis, MN; and Brigitte Argall of Philadelphia, PA. He is also survived by five grandchildren: Livia and Magnolia Yee, Louie and Francesca Tozzi, and Elouan Argall, as well as his eight siblings, and countless in-laws, nieces, and nephews.

He is preceded in death by his parents.

Online condolences can be forwarded to the family at www. eernissefuneralhome.com.

Source www.eernissefuneralhome.com.

Obituary for Ralph E. Liegeois

Ralph E. Liegeois, 60, Oconto, passed away Sunday, June 9, 2019 at Bellin Health Oconto Hospital. Ralph was born January 27, 1959 in Oconto to the late Carl and Jean (Belter) Liegeois. He married Sharon Smet on May 9, 1987. He was a member of First American Lutheran Church, Oconto. Ralph was an amazing and beloved husband to the love of his life Sharon, father, grandfather, brother, uncle and dear friend to anyone who ever met him. Ralph had such a love and passion for farming and his two salvage yards. He started his first business, Ralph's Auto Salvage in 1987, with \$100.00 in his pocket, and his wife Sharon working right along side of him. 9

He was a man of passion and would give the shirt off his back to anyone! Our Dad was an avid demolition derby driver and known by many people. As we grew up we transitioned from helping dad build his cars, to building and competing with our own cars. One thing about the name Liegeois people will associate with is winning and bringing home the hardware. Our dad was no stranger to the top, we can honestly say none of us kids are either, and we will continue to carry on his legacy.

Ralph is survived by his wife, Sharon Liegeois; daughter, Amanda (Kevin) Zuleger; four sons, Ian (RaeLeah) Lassanske, RJ (Mandi) Liegeois, Ralph (Jessica) Liegeois, Jason Sikma; two sisters Linda (Brian) Vincent, Jeanie Kazaluckas; four brothers, Carlie (Angie) Liegeois, Donnie Liegeois, Ray Liegeois, Jim Liegeois, and thirteen grandchildren, Dom, Payge, Beau, Isabelle, Brock, Garett, Connor, Jasmine, Morgan, Madison, Adaliea, Kordell, Kallin; life long friend, Duane "Oompa Loompa". He will also be sadly missed by his dogs, Molly and Dolly.

Online condolences may be expressed at www.gallagherfunealhome.net.

Source: www.gallagherfunealhome.net.

Tell us about yourself, your company, and/or your employees!

We are interested in your story, the challenges you face, and the uniqueness of your company.

Email us and we can work together on a story.

Contact Sheila at newsletters@rjmc.com

Let's Talk Recalls Announcement: Non-Bounty NHTSA Alerts

YMM System based on Year, Make, Model – Focus on BMW, Dodge/Chrysler, VW/Audi

By Paul D'Adamo and Katie Stark

The RAS Bounty program for defective Takata Airbags is based on VIN verification of vehicles by the Recycler. We provide the tools and software to verify those VIN's against our recall buyback database. The industry is to be applauded for a significant increase in participation this year. The number of defective airbags being recovered and sent for destruction has skyrocketed! But we are not taking our foot off the pedal. We are continually refining our program to make it easier and more efficient for recyclers to identify and process these dangerous products.

The Takata Recall program for Auto Recyclers can be broken down into two groups:

 Bounty Program - includes those automakers who have contracted with RAS to provide funds to facilitate the identification, validation, recovery, transport and ultimate destruction of defective Takata airbags.

 Non-Bounty Recalls - OE's have Takata airbags under recall but choose to remedy on-the-road vehicles through the Dealer Channel and not fund an End-of-Life Program. RAS continues to aggressively pursue these automakers.

The Non-Bounty NHTSA Alert uses the year, make, model to ping the NHTSA site to identify vehicles from automakers that are not offering a bounty.

Note: the **Alert** is not telling you this vehicle has a defective Takata Airbag.

The **Alert** flags the VIN based on the decoded year, make, and model as be-

Bounty	Non-Bounty	
GM - Chevy/GMC Trucks/Saab/ Saturn/Pontiac	Mercedes/Sterling	BMW
Ford/Lincoln/Mercury	Mitsubishi	Ferrari
Honda/Acura	Nissan/Infiniti	Fiat/Chrysler
Jaguar/Land Rover	Subaru	McLaren
Mazda	Toyota/Lexus/Scion	Tesla
		VW/Audi



ing part of a general recall campaign. Recyclers can choose to either deface the airbag to prevent it being inadvertently sold, or run the VIN on safercar. gov to determine whether the vehicle in fact has a defective airbag.

Many recyclers tell us that knowing whether an airbag might be Takata or not is enough for them to take action. Our goal is to give Recyclers the tools they need to identify all recalled Takata airbags.

This new program will be rolling out in July.

Questions? Call the Recall Team at 877-829-1553, Rebuilders Automotive Supply.



The identified vehicle may contain a defective Takata airbag on recall based on the decoded year, make, and model of the vehicle.

This automaker currently does not participate in the RAS Airbag Bounty Program.

This result is not VIN based but instead meant to flag vehicles by year, make, model so that you can take necessary precautions, i.e. run the VIN on the safercar.gov website.

10

Electronic Reporting of Purchases Reduces Vehicle Fraud

By Jay Svendsen, Auto Data Direct, Inc.

Accurate reporting and tracking of a vehicle's title history is now an accepted method of reducing and eliminating opportunities for vehicle fraud. Several jurisdictions have adopted laws requiring reporting within a specific timeframe, sometimes as soon as 24 or 48 hours of purchase. While these requirements are typically aimed at the junk/salvage/ insurance industries, reporting requirements may be considered for dealers and tow/wrecker operators in the future.

Other jurisdictions including Alabama, South Carolina, and North Carolina have enhanced requirements for businesses to report prior to a purchase. These states also allow vehicles to be purchased without a title as long as it was manufactured prior to a certain year and its value is less than a specified amount (typically less than \$1,000). This pre-purchase reporting allows those vehicles to be run through a system to check whether they have been reported stolen prior to the transaction occurring. If it is reported stolen, they can refuse the seller, and if not reported stolen, can continue with their purchase. These same businesses are required to report their purchase to NMVTIS separately ensuring that the transaction history is made available to all states and consumers.

Since 2012, the Georgia Department of Revenue requires auto recyclers and secondary metal recyclers to report their purchases to a state system within 48 hours of purchase. The business must determine if the vehicle is going to be scrapped/sold for parts or possibly rebuilt. Then they advise the Department whether they wish to cancel the title or not. As a benefit to reporting into the state system, the jurisdiction reports these vehicles to NMVTIS on behalf of the business.

The Georgia model allows a business to do a single report and complete both their state and federal reporting requirements. The state and the NMVTIS database are updated making the information available to all entities needing access to the data. Tennessee's model which has been in place since 2016 is similar but requires reporting within 24 hours of purchase and that a stolen check is performed each evening for up to 30 days after the initial report. Using this model, any vehicle found to be stolen can be recovered. If the reporting entity collected and reported all of the required information and followed reporting procedures, they avoid being subject to 'possession of stolen goods' issues.

Through each of these states' programs, jurisdictions see between 9,000 to 15,000 vehicles reported every month. They can use the data to update their state records accordingly, greatly reducing the possibility of the VIN and its associated paperwork being used for malicious activities. In states where stolen checks are performed, the actual stolen rates are very low, generally between .15% to .25%. However, because of the volumes of vehicles involved; this can mean identifying 15 to 35 stolen vehicles each month in each state.

By using NMVTIS as a reference, these states can see what has happened to a VIN before they perform any title transactions. Unfortunately, VIN cloning and other vehicle frauds are common but reporting of VINs puts them on the 'map.' Accurate and timely reporting reduces thousands of VINs from being tampered with, protecting consumers, businesses, and jurisdictions alike.

Similar laws as referenced above have passed in Arizona, but new reporting procedures have not yet been implemented. Nebraska is also considering changes to its law this year. Throughout the country both industry and government are working together to find efficient, cost-effective reporting processes that will boost the value and accuracy of the NMVTIS system.

From an operational standpoint, the programs in Alabama, South Carolina, and North Carolina are state run and the jurisdiction is responsible for updating its records and NMVTIS. However, the jurisdiction can't update NMVTIS through its feed unless it becomes an official NMVTIS Data Consolidator. So, in these states the industry member must report to both the jurisdiction and NMVTIS separately.

Conversely, the programs in Georgia and Tennessee are operated by a third party, Auto Data Direct, Inc., which is a Department of Justice approved NMVTIS data consolidator. The state pays a flat monthly fee of \$5,000 for the data collection or \$7,000 per month for data collection and the stolen check processing. There is no limit on the number of records reported or the number of businesses participating. The third-party consolidator handles all data collection, customer service, data feeds to the state as desired, daily updates to NMVTIS, and maintenance of the service. In this model, businesses can use system tools to make reporting easier. Through a single report, all of their reporting requirements are met. Because reporting requirements throughout the country are similar; businesses that operate in multiple jurisdictions don't have unique processes for each state which would be very burdensome.

Combining state and national reporting functions can help thousands of vehicles in transition from dropping off the radar while businesses comply with more time-consuming processes. By reporting vehicles to the state, the vehicles are placed and classified in the NMVTIS system making them visible to law enforcement and titling agencies. Using the information provided in NMVITS, jurisdictions can improve the accuracy of their records and process titles with more confidence.

Contact Information:

Jay Svendsen National Salvage Manager Auto Data Direct, Inc. jays@add123.com 850-591-5737

CARS of WI Associate Members

Member Company	City	Telephone # E-mail
AAA Auto Salvage	Rosemount, MN	800-238-6664
A & B Converters	Burlington WI a_bconvert	262-206-5623 ers@yahoo.com
AFTEC Anti-Freeze Tech	Seymour, WI	800-711-1120
Alter Metals Recycling	Madison, WI kent.christen@	608-241-1571 altertrading.com
Ansay and Associates	Madison, WI jordan.gr	800-643-6133 oss@ansay.com
C & C Manufacturing	Ottumwa IA	
Car-Parts.Com	Ft Wright, KY Sale	859-344-1925 s@Car-Part.com
Car-Partz	Weston, WI	866-355-5810
Cousineau Auto	Appleton, WI Bil	800-642-2550 I@goodparts.biz
Derson Mfg	Watertown, MN	
Global Parts Solutions	Florence, WI Rod@globalpa	906-360-5940 rtssolutions.com
Hollander LLC	Plymouth. MN	763-519-3203
Hotsy Cleaning Systems, Inc	Delafield, WI	800-242-2353
Judd Cores	Jefferson, WI	920-674-2518
Junk Car Medics	Rochester, NY	????
Legend Smelting & Recycling	Spring Valley, CA	815-641-7661
Manheim Milwaukee	Caledonia, WI ryan.barker	262-824-2704 @manheim.com
Merchant Card International r	River Falls, WI nerchantservicesca	651-271-6252 arl@hotmail.com
Mike French & Company		800-238-3934 mikefrench.com
Nordstrom's Automotive	Garretson, SD	800-272-0033
Northern Metal Recycling	Eau Claire, WI	715-834-6677
Northern Metal Recycling	Rice Lake, WI	715-736-8697
Pam's Auto Inc	St Cloud, MN	800-560-7336
QRP of WI, Salvage Solutions	Tomahawk, WI rross	888-241-0294 .qrp@gmail.com
RPEP Express	Waupaca, WI	715-258-7676
Sadoff Iron & Metal	Fond Du Lac, WI hirschbe	920-921-2070 ergl@sadoff.com
Sharp Auto Parts	Stillwater, MN sales@sha	651-439-2604 rpautoparts.com

Please patronize all our Associate Members who generously support CARS of WI throughout the year.

CONCERNED AUTO RECYCLERS OF WISCONSIN

(CARS OF WISCONSIN) 11374 Flynn Lane • Suring, WI 54174 715-853-6337 • sandy@carsofwi.com • Fax 920-842-2127

C.A.R.S. of WISCONSIN is our state association for professionals in the automotive recycling industry. It is the only state association specifically designed to increase the efficiency and profitability of businesses in the automotive dismantling and recycling industry, while continuing to preserve and protect our environment.

Benefits of becoming a C.A.R.S. Member

- **LEGISLATIVE LOBBYING SERVICES** C.A.R.S. has a hired lobbyist in Madison to ensure that our Association remains an active participant with the State Legislature. Providing access to crucial information for all our members from the Legislature and the various agencies.
- C.A.R.S News Your bi-monthly newsletter full of information pertinent to the auto recycling industry.
- C.A.R.S Warranty Program The ability to sell warranties on sold parts.
- Buy vehicles with QRP One Source
- ANNUAL CONVENTION AND TRADE FAIR provides training seminars, workshops, educational networking opportunities and more. Exhibitors demonstrate a variety of products that can be beneficial to your company.
- EDUCATIONAL FORUMS AND TRAINING PROGRAMS meetings and training opportunities for the advancement and new requirements specific to our industry. Includes open discussions and simulations demonstrating day-to-day situations we all face.
- MONTHLY MEETINGS The opportunity for you to express your concerns to your Board Members. Meetings are convenient conference calls and held at different locations around the state. Open to all members.
- **SCHOLARSHIPS** Annual college scholarships available for families of C.A.R.S. members and their employees.
- WEBSITE Information available 24/7 at your convenience at www.carsofwi.com.

• EDUCATIONAL PROGRAMS, SAFETY PROGRAMS AND PUBLIC RELATIONS

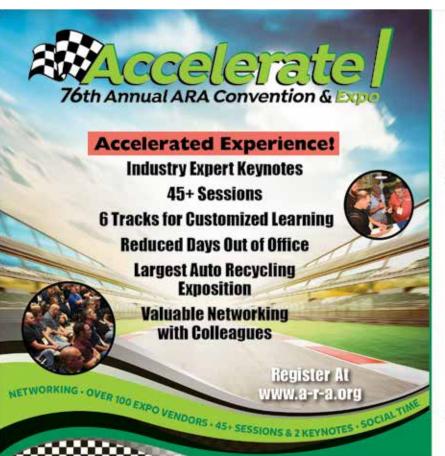
C.A.R.S OF WISCONSIN MEMBERSHIP APPLICATION

FIRM NAME:			
ADDRESS:			
CITY:		STATE:	ZIP:
PHONE:	TOLL FREE:		_FAX:
WEBSITE:		E-MAIL:	
COUNTY:			
OWNER(S) NAM	ЛЕ:		
Direct Member	r applicants must include all 3 permit	numbers listed below	
SALVAGE LICE	NSE NUMBER:	STORM WATER PERMIT N	UMBER:
FREON PERMIT	Г NUMBER:		
	Direct Member (Salvage Dealer)		
CATEGORY (check one)	□ Associate Member (Non-Salvage Dea	aler)	
	 □ \$100 — New Member □ \$325 — Annual Membership Renewal (At □ \$175 — Annual Associate Member 	tend CARS Annual Meeting an	d get \$100 deduct on annual dues)

14

Member Company	City	Telephone #	Member Company	City	Telephone
Al's Auto Salvage	Franklin	414-425-1890	Morrison Auto	Edgerton	800-866-227
Arrow Auto Inc	Green Bay	800-695-2776	Mount Horeb Truck	Mt Horeb	800-832-483
Auto Parts & Recycling	Fredonia	800-680-2886	Newville Auto Salvage	Edgerton	866-884-31
Awesome Auto Sales & Towing LLC	Mondovi	715-875-4200	Niks Auto Parts	Neenah	800-242-43
Badger Motors	Wis Rapids	800-236-4395	Novak Ent/Norb's Salvage	Denmark	
Bay Auto Parts	Green Bay	800-229-2886	Oak Leaf Auto Salvage	Rhinelander	715-362-94
B & M Auto Sales & Parts	Waukesha	800-236-2301	Ralph's Auto Salvage	Marinette	800-472-02
Blaine's Auto & Truck	Slinger	262-644-8808	Ralph's Auto Salvage	Oconto	920-826-52
Brian's Repairables	Abrams	920-639-9665	Rhine Auto	Plymouth	800-535-23
Calumet Auto Salvage	Milwaukee	414-355-2222	Remington Auto Salvage	Eau Claire	800-871-25
Cleveland Auto	Cleveland	800-278-2178	Rhinelander Auto Salvage	Rhinelander	800-236-56
Conrads Auto Salvage	Mondovi	800-353-4611	Roz Auto Salvage	Milwaukee	800-281-24
Cousineau Auto	Antigo	866-330-3730	Rocki Top Auto	Glen Flora	800-782-20
Cousineau Auto Weston	Weston	800-521-1443	Schmidts Auto	Waunakee	877-869-49
Dependable Auto Parts	Fort Atkinson	800-262-1033	Schmidts Auto	New London	800-242-21
Diamond Auto Parts	Fond Du Lac	800-2367731	Shaw's Auto Salvage	Warrens	888-477-65
Don Scharf Automotive	Eagle River	800-338-4002	Smitty's Salvage	Green Bay	920-468-77
Dunke's Towing And Salvage	Clintonville	262-822-0252	Speedway Salvage	Maribel	920-755-28
East Troy Auto Recyclers	East Troy	800-263-9780	Stanley Truck Sales	Stanley	800-844-74
Elmers Auto Salvage	Fountain City	800-362-5004	Strandbergs Auto	Centuria	800-448-51
Gauger & Son Salvage	Arena	866-291-2222	Sturtevant Auto	Sturtevant	888-835-29
Green Auto Recyclers/Eagle Auto	Eagle	262-594-2819	St. Croix Auto	New Richmond	715-248-77
Harpers Salvage	Wis Dells	608-254-7971	Sunset Curve Auto Parts	Weyauwega	800-242-83
Holmes Auto Recycling	Oshkosh	800-235-7560	Suttner Ind/Ace Auto	Milwaukee	800-283-61
Jantz Yard 4	Kenosha Wi	800-554-4770	TJ's Auto & Collision Center	Wis Rapids	800-300-77
Kirchhayn Auto	Cederburg	800-257-2576	Triple S Auto/A&D Auto	Milwaukee	800-558-22
Kriewaldt Repair	lola	715-445-3166	Tisler Salvage	Reedsville	920-732-36
LKQ Great Lakes	Milwaukee	414-762-2650	Wallys Auto	Beaver Dam	920-887-02
LKQ Smart Parts	Hustisford	800-236-3236	Waukesha Iron	Waukesha	262-547-72
LKQ Star	Janesville	800-362-9451	Wisconsin Vehicle Recycling	Waupun	920-948-89
Mommaerts Auto	De Pere	920-336-6269	Yaeger Auto Salvage	Weston Wi	877-436-88

Join us and see what we can accomplish together! CARS of WI Members, Promoting Excellence Through Education





October 10-12, 2019 Charlotte Convention Center - Charlotte, NC

76th Annual Convention & Exposition

offers one-of-a-kind opportunities to learn about new products and services, experience outstanding educational sessions, network with colleagues and enjoy the best of Charlotte, NC!



■ WHO SHOULD ATTEND: Owners, Managers, Sales, Production, and Technology, as well as Self-Service and International, ALL benefit from a special Learning Track full of ideas and tools.

For more details, visit www.a-r-a.org. To exhibit, contact Kim Glasscock at (615) 223-6656 or kim@a-r-a.org.



CARS News RJ McClellan, Inc. PO Box 25615 Woodbury, MN 55125

Change Service Requested

PRESORTED STANDARD U.S. POSTAGE **PAID** Twin Cities, MN Permit No. 7911